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UNITED STATES DISTRICT COURT

FOR THE CENTRAL DISTRICT OF CALIFORNIA

UNITED STATES OF AMERICA,

Plaintiff,

v.

JEFFREY CRAIG YOHAI,

Defendant.

Nos. CR 18-11-AB,  
CR 19-271-AB

GOVERNMENT'S OPPOSITION TO  
DEFENDANT'S SENTENCING POSITION;  
DECLARATION OF SA EBADI

Hearing: November 8, 2019  
1:30

**I. THE SENTENCING GUIDELINES**

**A. THE STANDARD OF PROOF IS A PREPONDERANCE OF THE EVIDENCE, NOT  
CLEAR AND CONVINCING AS DEFENDANT CLAIMS**

Defendant argues in his sentencing position (Defendant's  
Position Re: Sentencing, filed under seal on September 30, 2019  
"Deft's Brief") that the government must prove the loss enhancement  
by clear and convincing evidence, relying on United States v.  
Jordan, 256 F.3d 922 (9th Cir. 2001) and its progeny. (Deft's Brief  
3-4.) While the government maintains that the Ninth Circuit  
authority which sometimes requires clear and convincing proof of  
sentencing factors with an extremely disproportionate effect on a

1 defendant's sentence are wrongly decided,<sup>1</sup> even under these cases it  
2 is clear that the appropriate standard of proof for defendant's  
3 enhancements is a preponderance of the evidence.

4 Under Jordan, 256 F.3d at 928, there are six factors that  
5 courts should consider in determining the appropriate standard of  
6 proof for sentencing factors. Defendant does not analyze these six  
7 factors. But a single factor is dispositive in this case: whether  
8 the count of conviction was for conspiracy, in which case the  
9 preponderance standard applies. This is because:

10 Enhancements based on the extent of a conspiracy are on a  
11 fundamentally different plane than enhancements based on  
12 uncharged or acquitted conduct. Due process concerns with  
13 regard to the former are satisfied by a preponderance of the  
14 evidence standard because the enhancements are based on  
15 criminal activity for which the defendant has already been  
16 convicted.

17 United States v. Armstead, 552 F.3d 769, 777 (9th Cir. 2008)  
18 (citations and quotations omitted). Because defendant pled guilty  
19 to conspiracy to commit wire fraud, in violation of Title 18, United  
20 States Code, Section 1349, the clear and convincing standard cannot  
21 apply even if all the other factors favor that standard. (Discussed  
22 more fully as factor four below.)

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23  
24 <sup>1</sup> The government preserves its position that United States v.  
25 Hopper, 177 F.3d 824 (9th Cir. 1999), and its progeny, including  
26 United States v. Jordan, 256 F.3d 922 (9th Cir. 2001), are wrongly  
27 decided. In particular, the government maintains that a  
28 preponderance of the evidence standard should apply to all  
sentencing enhancements and other calculations under the Guidelines.  
See USSG § 6A1.3, commentary (the "Commission believes that use of a  
preponderance of the evidence standard is appropriate to meet due  
process requirements").

The Six Jordan Factors

For the sake of completeness, the government will address all six Jordan factors, even though factor four is dispositive by itself.

One: whether "the enhanced sentence fall[s] within the statutory maximum for the crime alleged in the indictment." Jordan, 256 F.3d at 928 (citations and quotations omitted). Here, the crimes to which defendant pled guilty in two separate cases, Conspiracy to Commit Wire Fraud, one with a statutory maximum enhanced because he committed the offense while on bond, carry a combined maximum sentence of 50 years' (600 months') incarceration, 18 U.S.C. § 1349, 1343, 3147, while defendant's guideline range, while contested, is likely well below that; the Probation Office, for example, found it to be 210 to 262 months, less than half the statutory maximum.

Two: whether "the enhanced sentence negate[s] the presumption of innocence or the prosecution's burden of proof for the crime alleged in the indictment." Id. Here, the loss enhancement did not negate the presumption of innocence or change the prosecution's burden of proof: the government was still required to prove beyond a reasonable doubt each of the elements of the crimes alleged in the informations. See United States v. Restrepo, 946 F.2d 654, 657 (9th Cir. 1991), cert. denied, 503 U.S. 961 (1992) (the Guidelines in general and the relevant conduct section in particular do not negate the presumption of innocence or the prosecutor's burden of proving guilt with regard to the underlying crime).

Three: whether "the facts offered in support of the enhancement create a new offense requiring separate punishment." Jordan, 256

1 F.3d at 928. Here, the sentencing enhancement is for the loss  
2 associated with defendant's conspiracies; it did not punish  
3 defendant for any new offense. Cf. Mezas de Jesus, 217 F.3d 638  
4 (clear and convincing proof required when, among other factors,  
5 defendant who had pled guilty merely to being an alien in possession  
6 of a firearm was sentenced based on an uncharged kidnapping).

7 **The Lone Dispositive Factor for Conspiracy Convictions**

8 Four: whether "the increase in sentence [is] based on the  
9 extent of a conspiracy." Jordan at 928. The breadth of a  
10 conspiracy charge opens a defendant to a similarly broad range of  
11 sentencing enhancements. See United States v. Harrison-Philpot, 978  
12 F.2d 1520, 1523 (9th Cir. 1992) (sentencing factor which increased  
13 sentencing range from 41-51 months to 292-365 months may be proved  
14 by preponderance of evidence because defendant "was charged and  
15 convicted of conspiracy [and it was] the extent of the conspiracy  
16 [that] caused the tremendous increase in [defendant's] sentence.").

17 The Ninth Circuit has "repeatedly held that sentencing  
18 determinations relating to the extent of a criminal conspiracy need  
19 not be established by clear and convincing evidence." United States  
20 v. Treadwell, 593 F.3d 990, 1001 (9<sup>th</sup> Cir. 2010) (emphasis added)  
21 (affirming the district court's use of the preponderance standard at  
22 sentencing when applying a 22-level enhancement for losses exceeding  
23 \$44 million in a conspiracy to commit wire fraud case). Accord,  
24 United States v. Berger, 587 F.3d 1038, 1048 (9<sup>th</sup> Cir. 2009) ("our  
25 cases . . . involv[ing] a defendant's fraudulent conduct where  
26 sentencing enhancements for financial loss are based on the extent  
27 of the fraud conspiracy. . . . hold that facts underlying the  
28 disputed enhancements need only be found by a preponderance of the

1 evidence." ). Here, this factor by itself establishes that the  
2 preponderance standard applies because defendant's convictions in  
3 both cases are for conspiracy to commit wire fraud, and it is the  
4 extent of this conspiracy, in particular the losses it caused, that  
5 justifies defendant's enhancements.

6 Five: whether "the increase in the number of offense levels  
7 [is] less than or equal to four." Jordan at 928. Defendant  
8 contends that both loss and restitution are \$4,769,321.89 (Deft's  
9 Brief at 8), which corresponds to a loss enhancement of +18 levels.  
10 USSG § 2B1.1(b)(1)(J). The government, in contrast, calculates the  
11 total loss for the conspiracy at well above the \$9.5 million  
12 guideline threshold, or +20 levels. This two-level difference  
13 favors the application of the preponderance standard.

14 Six: whether "the length of the enhanced sentence more than  
15 double[s] the length of the sentence authorized by the initial  
16 sentencing Guideline range in a case where the defendant would  
17 otherwise have received a relatively short sentence." Jordan at  
18 928. This factor also favors the preponderance standard, in two  
19 different ways. First, the disputed loss enhancement does not "more  
20 than double the length of the sentence." And second, defendant  
21 would not "otherwise have received a relatively short sentence."  
22 Even with the +18-level loss enhancement defendant claims applies,  
23 his guideline range would be 168-210 months, according to Probation,  
24 which is no one's idea of a "relatively short sentence."

25 All of the Jordan factors point to the application of the  
26 preponderance standard in this case. Even if the majority of the  
27 factors did point the other way, it would not matter because the one  
28 critical factor - that defendant was convicted of conspiracy and the

loss enhancement is based on the extent of that conspiracy - calls for the application of the preponderance standard. Accordingly, the Court should apply the preponderance standard. United States v. Armstead, 552 F.3d 769, 777 (9th Cir. 2008) ("the district court did not err by finding the number of victims by a preponderance of the evidence because sentencing enhancements based entirely on the extent of the conspiracy do not require the heightened standard of proof") (emphasis added).

**B. THE COURT SHOULD CONSIDER DEFENDANT'S MUSICAL FESTIVAL TICKET FRAUD**

Defendant asserts that he should not be held to account for his offering for sale VIP tickets to the Coachella Music Festival that he did not possess, and then playing his classic run-around game with his victims where he first promised refunds that never occurred, then gave them worthless checks, and finally offered fabricated "proof" of having refunded their money electronically when they tired of his empty promises. (Deft's Brief at 5; PSR ¶¶ 32-33.)

Instead, defendant contends that the Court can only consider the specific misconduct to which he admitted in the plea agreement. This is incorrect. The parties had no agreement as to restitution or the loss enhancement. (CR 19-271-AB Plea Agreement ¶¶ 9, 12.) They agreed only that defendant was part of a "wire fraud" conspiracy beginning "in August, 2017, and continuing through at least October 30, 2018." (CR 19-271-AB Plea Agreement ¶ 10.) To be sure, the plea agreement specifically mentioned defendant's fraud involving luxury home rentals, but that was listed merely as in "furtherance of the conspiracy," not as a complete description of

1 the conspiracy. (Id.) Indeed, the guidelines themselves make clear  
2 that for offenses like fraud, the court should consider as relevant  
3 conduct everything that was part of the same course of conduct or  
4 common scheme:

5 [W]ith respect to offenses of a character for which  
6 §3D1.2(d) would require grouping of multiple counts, all  
7 acts and omissions described in subdivisions (1)(A) and  
8 (1)(B) above that were part of the same course of conduct  
9 or common scheme or plan as the offense of conviction;

10 USSG § 1B1.3(a)(2). Here, defendant's modus operandi never changed.  
11 Whether seeking money from investors, would-be ticket purchasers, or  
12 would-be home renters, he always lied to obtain as much money as he  
13 could for a specific purpose, instead used that money for any  
14 purpose, and then gave the victim the run-around to "buy time," in  
15 defendant's own words, by promising refunds, issuing worthless  
16 checks, feigning shock that refunds had not gone through, and then  
17 fabricating "proof" of refunds, commonly by emails that purported to  
18 document wire transfers, so while defendant's "sale" of non-existent  
19 tickets was not specified in his plea agreement, it is clearly part  
20 of the defendant's "same course of conduct or common scheme."

21 In any event, the losses associated with non-existent tickets  
22 is only \$80,800 (Ebadi Decl. page 20), and so is not large enough to  
23 result in a different guideline loss enhancement.

24 Finally, assuming for the sake of argument that the Court were  
25 to ignore defendant's fraud over the VIP tickets for loss purposes,  
26 the Court should then consider them in defendant's criminal history  
27 category. Cf. USSG § 4A1.3(2)(E) (in determining whether an upward  
28 departure in criminal history category is appropriate, the court may  
consider "Prior similar adult criminal conduct not resulting in a  
criminal conviction.")

1 **C. THE GUY AROCH LOSSES ARE ACCURATE**

2 There is no dispute that victim Guy Aroch lost \$2.9 million  
3 from investing in fraudulent real estate deals with defendant. (PSR  
4 ¶¶ 18, 19, 46, 47.) But defendant argues that because \$1.8 million  
5 of that went to others, he should only be held to account for \$1.1  
6 million. (Deft's Brief 5-6.) Defendant is mistaken. The mere fact  
7 that defendant provided to others \$1.8 million of Guy Aroch's money  
8 in no way absolves him of having cheated Mr. Aroch out of that money  
9 in the first place.

10 **D. GENESIS CAPITAL HAS NOW ELIMINATED ITS LOSSES UNDER THE**  
11 **GUIDELINES, AS DEFENDANT CLAIMS**

12 Defendant correctly argues that under the guidelines, Genesis  
13 Capital now has no recognizable lose, as it was able to sell the  
14 property pledged as collateral for more than the initial loan value.  
(Deft's Brief 6-7.)

15 **E. THE RS LENDING LOSSES SHOULD BE REDUCED BY \$100,000, AS**  
16 **DEFENDANT ARGUES**

17 Defendant is correct that RS Lending withheld \$100,000 of a  
18 loan to cover the first year's interest. (Deft's Brief 7.)  
19 Accordingly, the government agrees that RS Lending's actual loss  
20 should be \$1,784,000 under the sentencing guidelines. (PSR ¶¶ 23-  
21 24.)

22 **F. THE LOSS TO AMERICAN EXPRESS FOR TZVI GROSSMAN'S RENTAL SHOULD**  
23 **BE REDUCED BY \$10,000, AS DEFENDANT ARGUES**

24 Defendant is correct that the loss to American Express for Tzvi  
25 Grossman's rental is \$10,000, not \$20,000. (Deft's Brief 7; PSR  
26 ¶ 35.)  
27  
28



1 **G. THE COURT SHOULD CONSIDER DEFENDANT'S DEFRAUDING THE HOFFMANS**  
2 **OUT OF \$3 MILLION**

3 In its initial sentencing position, the government submitted  
4 the case agent's declaration which included five pages detailing  
5 defendant's fraud against the Hoffmans, and which it is undisputed  
6 cost them \$3 million. Defendant does not dispute any of the facts  
7 set forth in that declaration, but nonetheless argues that the Court  
8 should ignore them because (1) almost all of the money obtained from  
9 the Hoffmans was used for the specified purpose, and (2) defendant  
10 claims that the standard of proof for loss is clear and convincing  
11 evidence. (Deft's Brief at 11.) As set forth in Section I.A.  
12 above, however, the standard of proof is actually a preponderance of  
13 the evidence.

14 More to the point, defendant's argument about the Hoffmans'  
15 money largely being applied to its intended purpose, while true, is  
16 a misdirection. Defendant does not dispute that he lied to the  
17 Hoffmans in the following ways: (1) regarding how much money  
18 defendant had and whether he needed the Hoffmans' investment to  
19 purchase 1550 Blue Jay Way, (2) claiming that the property was  
20 "extremely inexpensive" and "under-priced" even though defendant  
21 agreed to pay \$1 million over its appraised value, (3) keeping  
22 \$210,000 of the Hoffmans' money for personal and unrelated expenses,  
23 (4) tricking the Hoffmans out of releasing their deed of trust on  
24 the property by falsely promising that new financing would be  
25 deposited into an account they also controlled, but then depleting  
26 that account without giving the Hoffmans access to it, (5) sending  
27 fabricated bank documents to the Hoffmans to "support" defendant's  
28 lies because, as defendant admitted, he did not want them to "go

1 ballistic," (6) falsely telling the Hoffmans he obtained permits  
2 when he had not, (7) providing the Hoffmans with an altered email  
3 from creditor Genesis that said its loan on the property had been  
4 paid when in fact the loan was in default and the original email  
5 said the loan had not been paid, and (8) providing the Hoffmans with  
6 a fabricated \$7.5 million purchase agreement for a different  
7 property in order to lull them into thinking that defendant would  
8 soon be flush with funds. (CR 18-11-AB dkt. 76, CR 19-271-AB dkt.  
9 25, pages 13-18.) Indeed, defendant's frivolous disputation of this  
10 relevant conduct demonstrates further that he has failed to accept  
11 responsibility for his offense, discussed in more detail below.

12 **H. THE COURT SHOULD CONSIDER DEFENDANT'S DEFRAUDING BANKS OUT OF**  
13 **\$108,000, AND LEAVING MATTHEW BEHAR WITH THE BILL**

14 Defendant again attempts to mislead the Court with half-truths  
15 when he argues that he is not responsible for the losses he  
16 generated for banks when he falsely applied for credit cards using  
17 his cousin Matthew Behar's identity. Defendant acts as though the  
18 issue was whether or not Mr. Behar knew of the fraud, arguing that  
19 he received the bills and forwarded them to defendant, so Mr. Behar  
20 was not deceived. (Deft's Brief 11-12.) It is true that Mr. Behar  
21 knew defendant was using his identity to make credit card charges,  
22 as the government set forth in its initial sentencing position (CR  
23 18-11-AB dkt. 76, CR 19-271-AB dkt. 25, page 18), but irrelevant.  
24 The main victims are the banks that issued the credit cards, which  
25 defendant duped into doing so based on the good credit of Mr. Behar,  
26 rather than defendant's true history of nonpayment and fraud.  
27 Indeed, it is banks that have sustained the loss, as Mr. Behar has  
28 not paid the balances. Not that it matters for purposes of loss,

1 but Mr. Behar was also a victim of defendant's fraud, and now has  
2 ruined credit to show for his trust of defendant. While Mr. Behar  
3 knew that defendant was using his identity to obtain credit cards,  
4 he only agreed to permit that because defendant also duped him,  
5 falsely telling Mr. Behar that he had a deal with the government so  
6 that he would not go to jail (and would therefore be around to pay  
7 the balance on the cards), and was doing well financially. (CR 18-  
8 11-AB dkt. 76, CR 19-271-AB dkt. 25, page 18.) And, as is  
9 defendant's specialty, he lulled Mr. Behar into not cancelling the  
10 cards despite his failure to pay the balances as agreed by offering  
11 false "proof" of payments, in this instance by orchestrating three-  
12 way calls with Mr. Behar and the credit card companies in which  
13 defendant verbally "paid" the balances with a bank account which, of  
14 course, was later reversed due to insufficient funds. Despite  
15 defendant's claim to the contrary, this fraud is very much like his  
16 others, especially his use of his wife's name to lease vehicles and  
17 his use of Walter Kim's name to obtain an American Express card onto  
18 which he then ran up charges, both discussed in more detail below,  
19 and his lulling of Matthew Behar with bogus "proof" of payments is  
20 defendant's signature fraud technique which he applied to most of  
21 his victims.

22 **I. THE COURT SHOULD CONSIDER DEFENDANT'S DEFRAUDING DIANA**  
23 **LAZZARINI OUT OF \$86,492**

24 Defendant does not deny that he defrauded Diana Lazzarini  
25 through an unpaid luxury home rental. Instead, he claims that the  
26 \$86,492 loss "is inconsistent with the demand letter for \$36,492  
27 that Ms. Lazzarini sent." (Deft's Brief at 12.) In fact, when Ms.  
28 Lazzarini prepared the demand letter, she genuinely believed that

1 defendant's fabricated evidence of a wire transfer to her had gone  
2 through; only after the case agent described to her how defendant  
3 regularly fabricated evidence of wire transfers did Mr. Lazzarini  
4 comb through her bank records and realize that the purportedly  
5 partial payment by wire transfer was entirely fictitious. (Ebadi  
6 Decl. page 20.)

7 **J. DR. COPPELSON'S \$254,899 IN LOSSES ARE ACCURATE**

8 In its sentencing objections, the government offered evidence  
9 that defendant had defrauded Dr. Coppelson out of \$248,000 in rental  
10 fees, and cost him at least another \$6,899 in legal fees, for a  
11 minimum loss of \$254,899. Defendant does not refute these  
12 calculations, but rather brushes them aside because in one  
13 particular lawsuit against both defendant and Manuela Villa, the  
14 real estate agent for a single renter, Karl Anthony Towns, Dr.  
15 Coppelson sued for only \$109,000. (Deft's Brief at 12.) Because  
16 Maneula Villa was only involved with one renter, of course, it would  
17 have been improper to sue her for losses caused by defendant's fraud  
18 involving other renters. (Ebadi Decl. page 20.)

19 **K. THE SECTION 2B1.1(B)(11) ENHANCEMENT APPLIES**

20 Defendant argues that he should not be held responsible under  
21 Section 2B1.1(b)(11)(C)(i) for the "unauthorized . . . use of any  
22 means of identification unlawfully to produce or obtain any other  
23 means of identification." Although defendant does not dispute that  
24 he applied for an American Express Business Platinum card using the  
25 means of identification of Walter Kim, he argues that Mr. Kim's  
26 imperfect memory ("he was not sure if he even knew Yohai had opened  
27 this card in Kim's name") left open the possibility that Mr. Kim *had*  
28

1 authorized defendant to do so, which would defeat the "unauthorized"  
2 requirement for this enhancement. (Deft's Brief 8.)

3 While the Probation Office was correct to conclude that it is  
4 more likely true than not that defendant applied for the card  
5 without Walter Kim's permission, the Court need not make any finding  
6 regarding Walter Kim's lack of consent because this same enhancement  
7 is also supported by many other instances in which defendant applied  
8 for credit using another person's identity in which it is clear that  
9 defendant did so without authorization. For example, defendant  
10 obtained loans in his wife's name by leasing vehicles using her  
11 identity without her consent. Cf. USSG § 2B1.1, app. note  
12 10(C)(ii)(I) (obtaining a bank loan in another person's name  
13 supports this enhancement). In a recorded call from jail on  
14 December 17, 2018, defendant asserted to his wife Jessica Manafort  
15 that the identity theft charges related to her in the complaint are  
16 "made up." She responded, "I didn't know if they were talking about  
17 when you signed my name on all those [Range Rover] leases without me  
18 knowing." Similarly, defendant used the name of his cousin Matthew  
19 Behar without authorization to obtain Airbnb and Paypal accounts.  
20 (Ebadi Decl. 21.)

21 **L. THE VULNERABLE VICTIM ENHANCEMENT APPLIES**

22 Defendant sets up a straw-man argument regarding the vulnerable  
23 victim enhancement. (PSR ¶¶ 56-57.) Defendant argues that Guy  
24 Aroch is not vulnerable due to mental condition, age, or lack of  
25 education, heedless of the fact that neither the government nor the  
26 Probation Office ever suggested otherwise. (Deft's Brief 8-10.)  
27 But a "vulnerable victim" is not just "a person . . . who is  
28 unusually vulnerable due to age, physical or mental condition," but

1 also one "who is otherwise particularly susceptible to the criminal  
2 conduct," the prong that defendant ignores. U.S.S.G. § 3A1.1(b)(1),  
3 app. note 2.

4 The Ninth Circuit "has held that victims of a 'reloading'  
5 scheme—that is, victims who are sought out after having already  
6 fallen for a fraudulent scheme—are vulnerable for purposes of  
7 enhancing a convicted person's sentence.'" United States v.  
8 Ciccone, 219 F.3d 1078, 1086 (9th Cir. 2000) (citing United States  
9 v. Randall, 162 F.3d 557, 560 (9th Cir. 1998)). Victims who have  
10 fallen for one scheme have demonstrated to defendant that they are  
11 "particularly susceptible to [defendant's] criminal conduct."  
12 U.S.S.G. § 3A1.1(b)(1), app. note 2. Indeed, defendant's modus  
13 operandi for fraud, in which he continuously lulled victims into  
14 believing their ventures were proceeding properly and blamed  
15 bouncing checks and non-existent wire transfers on "bank errors,"  
16 was designed to keep his victims both from alerting the authorities  
17 to his fraud and to keep them vulnerable to new frauds, which he  
18 cynically exploited. Thus after taking Guy Aroch for \$2 million,  
19 the bulk of his family's savings, defendant defrauded him again out  
20 of another \$900,000, amplifying the damage to the Aroch family's  
21 finances, under the guise that the new "investment" would get them  
22 back the initial \$2 million "investment." (PSR ¶¶ 56-57.) While  
23 defendant's exploitation of Guy Aroch's vulnerability—which  
24 defendant himself had caused through his earlier fraud which left  
25 Mr. Aroch desperate to recoup his first \$2 million—is egregious, it  
26 is not unique. Defendant regularly tried to defraud those who had  
27 already proven themselves vulnerable to him. (E.g. CR 18-11-AB dkt.  
28 76, CR 19-271-AB dkt. 25, pages 19-25) (describing defendant's

1 repeated defrauding of Dr. Coppelson.) Accordingly, the vulnerable  
2 victim enhancement applies. United States v. Lloyd, 807 F.3d 1128,  
3 1172-73 (9<sup>th</sup> Cir. 2015) ("we have twice held, that when, as here, a  
4 defendant 'reloads' victims by soliciting more money from those who  
5 have already proven susceptible to an investment fraud, including in  
6 the telemarketing context, the vulnerable-victim enhancement is  
7 appropriate.")

8 **M. DEFENDANT WAS A LEADER/ORGANIZER OF MORE THAN FOUR OTHER**  
9 **PARTICIPANTS**

10 Please see the GOVERNMENT'S SEALED OPPOSITION TO DEFENDANT'S  
11 SENTENCING POSITION, filed on October 18, 2019.

12 **N. DEFENDANT'S DISPUTATION OF HIS RELEVANT CONDUCT IS MORE**  
13 **EVIDENCE THAT HE HAS FAILED TO ACCEPT RESPONSIBILITY**

14 In its objections to the PSR, the government questioned whether  
15 defendant had genuinely accepted responsibility inasmuch as he  
16 committed precisely the same offense in CR 19-271-AB while he was on  
17 bond in CR 18-11-AB after pleading guilty in CR 18-11-AB. (CR 18-  
18 11-AB dkt. 76, CR 19-271-AB dkt. 25, pages 10-11). Defendant has  
19 now removed all doubt about that issue by falsely denying relevant  
20 conduct. USSG 3E1.1, app. n. 1(A) (A "defendant who falsely denies,  
21 or frivolously contests, relevant conduct that the court determines  
22 to be true has acted in a manner inconsistent with acceptance of  
23 responsibility.") Here, defendant has falsely denied being a  
24 leader/organizer, falsely denied responsibility for defrauding the  
25 Hoffmans, and frivolously contested the bulk of the fraud losses he  
26 caused for the Arochs. It is the defendant's burden to establish  
27  
28

that he has "clearly" accepted responsibility for his offense.  
United States v. Alexander, 48 F.3d 1477, 1493 (9th Cir. 1995); USSG  
 § 3E1.1(a). Given that defendant committed a new offense after  
 having pleaded guilty in the first case, and has repeatedly falsely  
 denied relevant conduct, he has failed to carry this burden.

**O. DEFENDANT'S GUIDELINE SUMMARY**

Defendant's undisputed guideline factors are as follows:

Base Offense Level: 7 (PSR ¶¶ 8, 54(a))

More than 10 victims: +2 (PSR ¶ 54(c))

Sophisticated means: +2 (PSR ¶ 54(d))

Over \$1 million gross: +2 (PSR ¶ 54(f))

Commission of offense on bond: +3 (PSR ¶ 8, 61)

The following guideline factors are disputed:

Loss over \$9.5 million: +20 (PSR ¶ 54(b))

Means of ID to get ID: +2 (PSR ¶ 54(e))

Leader/Organizer: +4 (Govt's objections to the PSR)

Vulnerable victim +2 (PSR ¶ 56)

No Acceptance of responsibility (Govt's sentencing opposition)

Government's total: 44

As to loss, the parties agree that \$10,000 of the American  
 Express loss (relating to Tzvi Grossman), \$100,000 of the RS Lending  
 loss, and all \$3,321,619 of the Genesis Capital loss should be  
 excluded from the \$10,081,740.89 in actual loss described in the  
 PSR. (PSR ¶ 148). Reducing loss just for these undisputed amounts  
 would result in actual losses of \$6,650,121.89.

The government, however, contends that these losses should also  
 be increased by \$3 million for the Hoffmans, \$254,899 for Dr.



1 Coppelson, \$108,000 for the bank losses in Matthew Behar's name,  
2 \$86,492 for Diana Lazzarini, and \$80,800 for the VIP tickets to the  
3 music festival. Adding these to the loss of \$6,650,121.89 results  
4 in total actual losses of \$10,180,312.89, or just a small amount  
5 more than set forth in the PSR, but still triggering the same +20-  
6 level enhancement.

## 7 **II. THE 3553(A) FACTORS**

8 In its sentencing position, the government pointed out that  
9 defendant had a long history of abusing drugs, going into  
10 rehabilitation, and then abusing drugs more. It compared his  
11 claimed drug use to his admitted offenses, and showed that he  
12 continued to commit crimes even when by his own account he was drug-  
13 free, and that during his admitted heaviest periods of cocaine use  
14 he was *not* committing offenses. Further, defendant used his time in  
15 rehabilitation to victimize the patients he met there. (CR 18-11-AB  
16 dkt. 76, CR 19-271-AB dkt. 25, pages 3-7.) These facts all suggest,  
17 of course, that defendant's plea for drug treatment in lieu of a  
18 guideline sentence is misplaced.

19 How does defendant deal with these discouraging facts? He  
20 simply ignores them, and blithely asserts "[t]his time would be  
21 different," and what he really needs is drug treatment. (Deft's  
22 Brief 34.) According to defendant, this is because he "has grown  
23 over the last year." (Id.) Regrettably, the evidence is to the  
24 contrary. In jail he sought out more drugs (CR 18-11-AB, dkt. 53.),  
25 and attempted to arrange for a victim-witness to "recant" his  
26 testimony against defendant. (CR 18-11-AB dkt. 76, CR 19-271-AB  
27 dkt. 25, pages 7-8, and 27-28.) Even now defendant refuses to  
28 accept responsibility for his offense, falsely denying his

1 leadership role and that he defrauded some of his victims, as  
2 discussed previously.

3 Indeed, far from showing sympathy for his victims, defendant  
4 seems wedded to the view that *he* is the victim, despite his  
5 privileged circumstances, his loving family that he has repeatedly  
6 wronged, and the innumerable opportunities to turn his life around  
7 that he squandered so that he could stay in a \$60,000 a week  
8 mansion, and flaunt his stolen wealth. Defendant seems to be  
9 believe that he is entitled to a lower sentence because he had an  
10 apartment near the World Trade Center on 9/11--even though defendant  
11 himself was nowhere in the area. Defendant includes macabre  
12 details, a "disembodied arm hung from the window sill" (deft's brief  
13 26), for which there is no support in the record.

14 Defendant's argument that damage to his apartment "exacerbated  
15 his other yet untouched traumas" is as mystifying as it is  
16 disrespectful to the thousands of persons who perished on 9/11, and  
17 the tens of thousands of persons who lost loved ones, friends, and  
18 colleagues. Following that tragedy, there was, in fact, a natural  
19 outpouring of sorrow, empathy, love, and patriotism. Strangers  
20 hugged on the streets, and neighbors and co-workers took care of  
21 each other and their families. Many Americans were inspired to  
22 enlist in the military to protect their country, and applications to  
23 become first-responders increased. Defendant, however, responded  
24 differently. During his college years, which encompassed 9/11, "he  
25 used [cocaine] three to four times a week" for "recreation[]" and to  
26 "have fun." (PSR ¶ 107.) While many persons who were not directly  
27 affected by 9/11, like defendant, were nonetheless upset or even  
28 traumatized by it, it is hard to see 9/11 having an effect on

1 defendant that is worth the Court's consideration at sentencing  
2 since it did not even delay defendant's graduation from NYU (PSR  
3 ¶ 117) or, it appears, diminish his partying there.

4 Dated: October 18, 2019

Respectfully submitted,

5 NICOLA T. HANNA  
6 United States Attorney

7 BRANDON D. FOX  
8 Assistant United States Attorney  
Chief, Criminal Division

9 *Andrew Brown*

10 \_\_\_\_\_  
ANDREW BROWN  
11 Assistant United States Attorney

12 Attorneys for Plaintiff  
UNITED STATES OF AMERICA  
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**Declaration of Sherine Ebadi**

I, SHERINE D. EBADI, do hereby declare and affirm:

I am a Special Agent ("SA") with the Federal Bureau of Investigation ("FBI") and have been so employed since 2009.

**A. VICTIM LAZZARINI INITIALLY MISUNDERSTOOD THE EXTENT OF DEFENDANT'S FRAUD**

Victim Diana Lazzarini told me that she had received proof of a partial payment by wire from defendant Jeffrey Yohai ("defendant" or "Yohai"). I explained to her that defendant had a history of fabricating evidence of wire transfers to lull his victims into believing that they had been paid. I asked her to check her bank records to see if, in fact, such a wire had been credited to her account. After doing so, she informed me that no such wire had been credited to her account, so that she had actually been defrauded of much more money than she had at first realized.

**B. DR. COPPELSON'S LAWSUIT MENTIONED BY THE DEFENSE COVERS ONLY A SINGLE RENTER, NOT ALL OF DEFENDANT'S FRAUD**

Dr. Coppelson's civil action mentioned by defendant lists the loss at only about \$109,000 because is only for one renter, Karl Anthony Towns. That civil action is against Yohai and Manuela Villa, the real estate agent for Yohai and Towns. Villa was not involved with any of the other renters who Yohai rented the Marcheeta property to without paying Coppelson, so those additional losses should not be listed in that lawsuit.

**C. THE COACHELLA MUSIC FESTIVAL LOSS WAS \$80,800**

According to the records I reviewed, the total actual loss for defendant's selling VIP tickets he did not possess was \$80,800.

1 **D. DEFENDANT USED MULTIPLE MEANS OF IDENTIFICATION WITHOUT**  
2 **AUTHORIZATION TO OBTAIN ADDITIONAL MEANS OF IDENTIFICATION**

3 Defendant repeatedly used another person's identity to obtain a  
4 loan, credit card, Paypal account, or other "means of  
5 identification." In addition to getting and using the American  
6 Express card in Walter Kim's, defendant also leased vehicles in his  
7 wife's name without her consent. I listened to a jail call from  
8 December 17, 2018, in which defendant asserted to his wife Jessica  
9 Manafort that the identity theft charges related to her in the  
10 complaint are "made up." She responded, "I didn't know if they were  
11 talking about when you signed my name on all those [Range Rover]  
12 leases without me knowing." Similarly, defendant used the name of  
13 his cousin Matthew Behar without authorization to obtain Airbnb and  
14 Paypal accounts. Mr. Behar explained to me that defendant had  
15 contacted him from jail and asked him to log into an email account  
16 for defendant. When he did, he saw multiple Paypal notifications  
17 regarding bounced payments from a Paypal account in Matthew Behar's  
18 own name. Mr. Behar explained to me that before this he had not  
19 known that defendant had been using his identity with Airbnb and  
20 Paypal to conduct business. Mr. Behar told me that he assumed  
21 defendant was doing this because defendant was "banned from  
22 everything."

23 I declare under penalty of perjury that the foregoing is true  
24 and correct to the best of my knowledge.

25 Dated: October 18, 2019

26 /s/ *Sherine Ebadi*

27 Sherine Ebadi  
28